

Message Text

UNCLASSIFIED

PAGE 01 DAMASC 03351 120643Z
ACTION COME-00

INFO OCT-01 NEA-11 ISO-00 CIAE-00 EB-08 INR-10 LAB-04
NSAE-00 PA-02 SIL-01 ICA-20 L-03 /060 W
-----029840 120646Z /23
P 120600Z JUN 78
FM AMEMBASSY DAMASCUS
TO SECSTATE WASHDC PRIORITY 8349

UNCLAS DAMASCUS 3351

FOR THEROS FROM MICHAUD

E.O. 11652: N/A
TAGS: BEXP, SY
SUBJECT: 1978 DAMASCUS INTERNATIONAL FAIR-NOFAL & ZAIM

1. PLEASE PASS TO PATRICK THEROS, 3283 ARCADIA PLACE,
NW WASHINGTON, D.C. (TELEPHONE: 202-966-3118).

2. COMMERCIAL SECTION CONTACTED BY MAHMOUD NOFAL WITH
INQUIRY RE STATUS OF HIS PARTICIPATION IN DAMASCUS
INTERNATIONAL FAIR. NOFAL SAID THAT HE HAD DISCUSSED
HIS PARTICIPATION WITH YOU BEFORE YOU LEFT. NOFAL INTENDS
TO EXHIBIT WESTINGHOUSE OVENS AND REFRIGERATORS, PLUS
MAKE AVAILABLE SERVICES OF A "JET SPRAY" MACHINE FOR
THE AMERICA DAY RECEPTION. NOFAL OF COURSE, REQUIRES
QUOTA FOR PARTICIPATION PURPOSES.

3. I INFORMED HIM THAT I HAD NOT KNOWN OF HIS INTEREST
IN THE FAIR. I ALSO BRIEFED HIM ON THE STATUS OF QUOTA
ALLOCATIONS, I.E. THAT YOU WOULD MAKE ALLOCATIONS ONCE YOU
RETURNED. NOFAL SAID THAT HE WOULD BE WILLING TO COMPLETE
A PARTICIPATION AGREEMENT AND PAY FOR BOOTH SPACE,
EVEN THOUGH NO SPECIFIC QUOTA FIGURE WAS ALLOCATED.

3. COMMENT AND ACTION REQUESTED: I AM AWARE OF PROBLEMS
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WITH ACCEPTING NORAL AND ZAIM, BOTH BECAUSE OF TIGHTNESS
OF QUOTA SITUATION REGARDING REFRIGERATORS, AND BECAUSE
NOFAL AND ZAIM ARE NOT ACTUAL REPRESENTATIVES OF
WESTINGHOUSE, NEVERTHELESS, WITH FOUR BOOTHS REMAINING
UNFILLED, AND WITH DEADLINES FOR BROCHURE PRINTING (JUNE 15)
AND FOR SPACING PLAN IMPOSED BY DUSEX, WE ARE UNDER PRESSURE
TO RECRUIT. PLEASE ADVISE ASAP WHETHER WE CAN CONCLUDE

PARTICIPATION AGREEMENT WITH NOFAL AND ZAIM ON CONDITIONS
THAT NO SPECIFIC QUOTA CAN BE ASSIGNED UNTIL YOU RETURN.
PELLETREAU

NOTE BY OC/T: NOT/NOT PASSED ADDRESSEE PARA ONE

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Draft Date: 12 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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From: DAMASCUS
Handling Restrictions: n/a
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Legacy Key: link1978/newtext/t19780671/aaaacizk.tel
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Litigation Codes:
Litigation History:
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Sheryl P. Walter
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